

# 2017 INDIANA STATE & COMMUNITY IMPACT REPORT

—Centaur Gaming®



## About Centaur Gaming

Centaur Gaming, founded in 1993, is an Indiana-owned and managed company committed to bringing the entertainment and economic benefits of gaming and horse racing to key communities throughout Indiana.

With five properties employing more than 2,000 team members and hosting approximately six million visitors each year, Centaur is dedicated

to being an outstanding community partner and making a positive impact in the state of Indiana.

Centaur's two premier entertainment destinations – Hoosier Park Racing & Casino in Anderson and Indiana Grand Racing & Casino in Shelbyville – feature state-of-the-art casino gaming floors, live and simulcast horse racing, award-winning dining selections and world-class entertainment. Both properties have

offered a full gaming and racing experience since 2008.

In addition to the casino and race track properties, Centaur also owns and operates three Winner's Circle properties: Winner's Circle Pub, Grille & OTB in Downtown Indianapolis, Winner's Circle OTB & VooDoo BBQ & Grill in New Haven/Fort Wayne and Winner's Circle OTB in Clarksville.

## Executive Summary

Centaur is a privately held, Indiana-based company, managed by Hoosiers, headquartered in Indianapolis, and focused on bringing the entertainment and economic development benefits of gaming and horse racing to key communities throughout Indiana.

Hoosier Park Racing & Casino and Indiana Grand Racing & Casino, both fully integrated gaming, racing, dining, and entertainment destinations, opened in 2008 and are Indiana's only race track casinos.

- The initial direct project investment for Hoosier Park Racing & Casino and Indiana Grand Racing & Casino totaled more than \$860 million, which includes more than \$360 million for construction costs and \$500 million in state license fees that were used for property tax relief for Indiana citizens. As of 2017, Centaur Gaming has provided to the cities of Anderson and Shelbyville, the counties of Madison and Shelby, the state of Indiana, and the Indiana Horse Racing Industry more than \$2.4 billion in taxes, fees, and incentive payments.
- Through payroll, regional purchases, and payments to city and county governments, Centaur's race track casinos have infused more than \$1.37

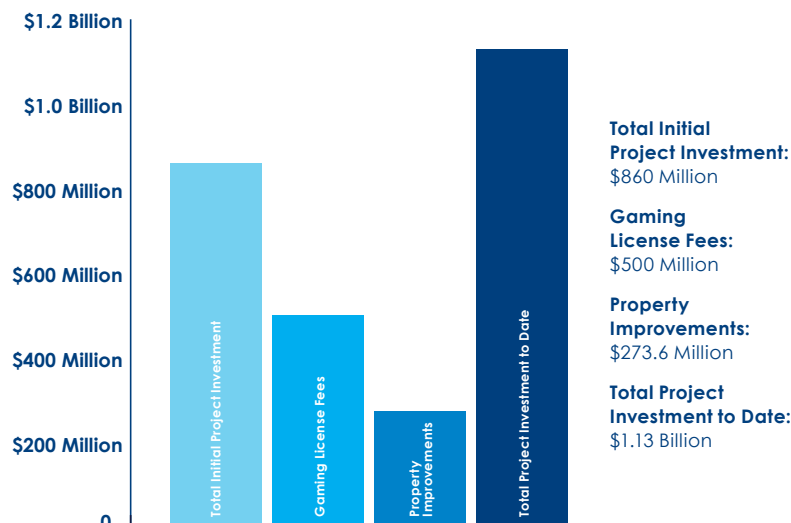
billion into the economies of our host communities and the surrounding areas since 2008. This total does not include increased local spending from the employee base or the increase in tourism to the local community.

- Centaur employs more than 2,000 team members who have earned more than \$612 million in combined salaries, wages, benefits, and tips since the casino openings. The employee base is comprised of 52% females and 16.5% minorities. More than half reside within the host communities of Madison and Shelby Counties.
- Centaur continues to grow and enhance Indiana horse racing both regionally and nationally. Since 2008, through Hoosier Park and Indiana Grand, more than \$581 million has been paid to benefit Indiana's horse racing industry, with monies allocated to directly support breed development for Indiana Thoroughbreds, Standardbreds, and Quarter Horses.
- Since 2008, Centaur's race track casinos have welcomed more than 50.6 million visits with the majority of these visits originating from outside the host communities of Madison and Shelby

Counties. The sustained level of guests from outside the host communities continues to provide direct and indirect material benefits to the local economies.

- Centaur has made \$600 million in purchases from local and regional suppliers since 2008 with more than \$136 million of these procurements coming from minority and women owned businesses.
- Centaur is committed to meeting and exceeding mandated responsible gaming requirements. All racing and gaming locations institute proactive policies, training, and careful procedures for responding to potential gambling problem issues.
- Centaur is a responsible corporate citizen and has contributed to hundreds of local and regional Indiana organizations. In addition, management throughout the company volunteers their time through service on the boards of more than 68 Indiana organizations in 2017 alone.
- Our properties continue to receive community and industry recognition for volunteerism, customer service, gaming, racing, dining, and entertainment.

## Project Investments



## Tourism

### MORE THAN 50.6 MILLION VISITS!

In the ten years of operation, Hoosier Park Racing & Casino and Indiana Grand Racing & Casino have hosted more than 50.6 million visits from guests throughout the Midwest region. These visits have provided significant on-going direct and indirect benefits throughout their respective communities including increased hotel, restaurant, entertainment, shopping, and other revenues.



## Taxes and Payments to City, County & State

The following is a summary of direct and incentive payments through December 2017:

State Property Tax Relief (Gaming License Fee)	\$500,000,000
State Gaming Wagering Taxes	\$1,095,303,529
State Race Wagering Taxes	\$28,849,336
State Sales and Use Taxes	\$15,910,264
State French Lick Subsidy	\$25,238,000
City and County Wagering Taxes	\$127,997,656
City and County Property Taxes	\$31,716,185
City and County Food and Beverage Taxes	\$1,701,975
Racing Industry Horsemen Fees	\$581,168,067
<b>Overall Total</b>	<b>\$2,407,885,012</b>

## Direct and Incentive Payment Totals

State of Indiana	\$1,665,301,129
Madison/Shelby Co. & Anderson/Shelbyville	\$161,415,816
Horse Racing Industry	\$581,168,067
<b>Overall Total</b>	<b>\$2,407,885,012</b>



**\$67.9 Million**

in Women Business Enterprise (WBE) Purchases

**\$68.9 Million**

in Minority Business Enterprise (MBE) Purchases

## Purchasing

As of Dec. 31, 2017, more than \$600 million in local and regional purchases have been made by the properties of which \$68.9 million have been from MBE vendors and \$67.9 million from WBE vendors.

## Community Involvement, Social Responsibility, Contributions & Community Partnerships

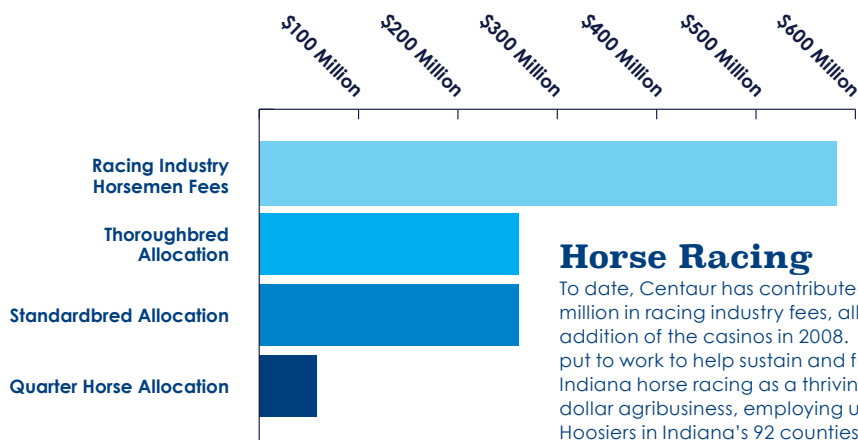
Centaur supports numerous worthy causes in host and surrounding communities throughout Indiana. Centaur's more than 2,000 team members maintain continual involvement in various community-related endeavors, primarily through volunteerism and service on local boards and organizations.

In 2017 alone, Centaur Gaming contributed **more than \$1.2 Million to nearly 300 organizations,**

**events and non-profits!**

Since 2008, Centaur Gaming has supported **HUNDREDS** of organizations across the state of Indiana and surrounding areas.

More Than **80 Team Members** Volunteer on **68 Boards and Organizations** Totaling a Combined **833 Years of Service**



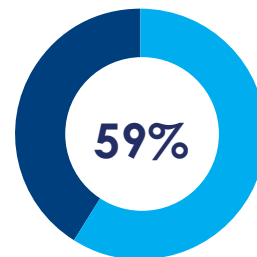
## Horse Racing

To date, Centaur has contributed more than \$581 million in racing industry fees, allocated since the addition of the casinos in 2008. These monies are put to work to help sustain and further develop Indiana horse racing as a thriving multi-billion dollar agribusiness, employing upwards of 10,000 Hoosiers in Indiana's 92 counties.

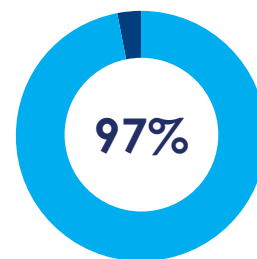
## Employment

More than \$612 Million in Total Team Member Earnings (Including Salaries, Wages, Benefits, and Tips) since June 1, 2008.

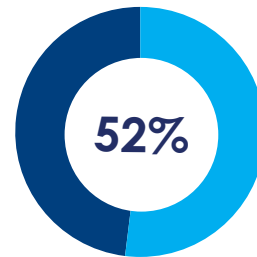
Residing in Madison and Shelby Counties



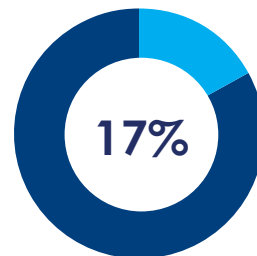
Indiana Residents



Women



Minorities



Active Military or Veteran

